

ELEVATING *innovation*

**ASTRONICS**

## ASTRONICS AT A GLANCE

  
**11**  
SUBSIDIARIES

  
**2,500+**  
EMPLOYEES

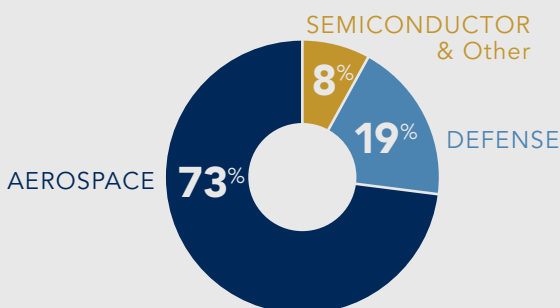
  
**14**  
MANUFACTURING  
FACILITIES

**~\$625<sub>M</sub>**

2017 SALES

**~\$745-815<sub>M</sub>**

2018 GUIDANCE



## Who We Are

Astronics Corporation (NASDAQ: ATRO) serves the world's aerospace, defense, and semiconductor industries with proven, innovative technology solutions. Astronics works side-by-side with customers, integrating its array of power, connectivity, lighting, structures, interiors, and test technologies to solve complex challenges. For nearly 50 years, Astronics has delivered creative, customer-focused solutions with exceptional responsiveness. Today global airframe manufacturers, airlines, military branches, completion centers, and Fortune 500 manufacturing organizations rely on the collaborative spirit and innovation of Astronics.

We offer our breadth of technology solutions and services through 11 subsidiary business units and numerous award-winning product brands. Serving our customers is our first priority and every day we honor this mission with quality, partnership, and energetic global vision.

## Executive Management

**Peter J. Gundermann**, President and Chief Executive Officer

**David C. Burney**, Chief Financial Officer

**Mark A. Peabody**, President, Astronics Advanced Electronic Systems

**James S. Kramer**, President, Astronics Luminescent Systems Inc.

**James F. Mulato**, President, Astronics Test Systems

**Michael C. Kuehn**, President, Astronics Connectivity Systems & Certification

## Contacts

### Investor Relations:

Deborah Pawlowski, KEI Advisors, [invest@astronics.com](mailto:invest@astronics.com)

### Media Relations:

Michelle Manson, Corporate Marketing, [press@astronics.com](mailto:press@astronics.com)

**All others:** [www.astronics.com/contact](http://www.astronics.com/contact)

# Astronics Solutions

Astronics keeps people safe, comfortable, and connected every day through innovative technologies deployed on mission-critical systems.

## AEROSPACE



### Power & Motion

#### Markets

Commercial transport, business aviation, VIP and VVIP aircraft, rotorcraft, military aircraft and ground vehicles

#### Solutions

- In-cabin, cockpit, passenger, and crew power
- Power distribution and conversion systems
- Seat motion systems

## AEROSPACE



### Connectivity & Data

#### Markets

Commercial transport, business aviation, VIP and VVIP aircraft, rotorcraft, military aircraft

#### Solutions

- Antennas, servers, and components
- Wireless access points
- Passenger control units
- VIP IFEC and CMS systems
- Avionics interfaces

## AEROSPACE



### Lighting & Safety

#### Markets

Commercial transport, business aviation, VIP and VVIP aircraft, rotorcraft, military aircraft

#### Solutions

- Cabin, cockpit, external aircraft lighting
- Airfield lighting
- Emergency systems
- Enhanced vision systems

## AEROSPACE



### Interiors

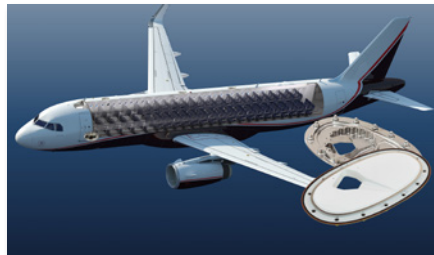
#### Markets

Commercial transport, business aviation, VIP and VVIP aircraft

#### Solutions

- Custom interior components
- Passenger service units and environmental controls
- VIP aircraft IFEC and CMS systems

## AEROSPACE



### Services & Structures

#### Markets

Commercial transport, business aviation, VIP and VVIP aircraft

#### Solutions

- Fuel access doors
- Custom design and manufacturing
- Systems certification

## TEST



### Test & Simulation

#### Markets

Aerospace, military, semiconductor, mass transit, medical, automotive

#### Solutions

- Automated test systems
- Test instruments and interfaces
- Simulation and training equipment

# ASTRONICS